

MARKET ANNOUNCEMENT

(For Immediate Release)

SUPPLEMENTARY MARKET ANNOUNCEMENT FINTEL SHARE ACQUISITION, THIRD QUARTER RESULTS AND DECREASE IN SHARE PRICE

- A. Further to ATH market announcement on 8 February 2012 regarding the 49% share acquisition in FINTEL, ATH intends to finance the substantial portion of the consideration via cash available internally and the residual portion through debt.
- B. In addition to the third quarter results released on 15 February 2012:
 - ATH is continuing to work towards meeting its business objectives in light of the current environment.
 - a. Compared to the period ended 31 December 2010, there has been a drop in sales revenue of \$2.9 million or 1.5%. This has largely been due to the drop in revenue in Telecom Fiji Limited ("TFL"). All other subsidiaries recorded higher or relatively the same revenue figures compared to previous period;
 - There are no abnormal adjustments included in the period ended 31 December 2011;
 - c. However, in the comparative period ended 31 December 2010, an income tax benefit of \$9.5 million was recorded in TFL's accounts, which was later reversed when the financial statements for the year were finalized at 31 March 2011. In the current period, no income tax benefit has been recorded due to the change in tax legislation restricting the carry forward of prior and current year tax losses beyond 2011. We understand that losses recorded in the 2012 financial year and beyond will be available for carry forward for 4 years. Consequently in comparison, there is a \$9.5 million turnaround due to the non-recognition of income tax benefit from tax losses which now is no longer available to be carried forward as a result of tax changes made effective from 2012;
 - d. Net profit before tax and minority interest for the 9 months is \$19.5 million compared to \$23.2 million for the same period in 2010.
 - In the 9 months ended 31 December 2010, the entire loan amount was reported as non-current liability. On restructure of the loan during the year between TFL and FNPF, the loan has been split between current and non-current portions for the 9 months ended 31 December 2011.

Level 2, Harbour Front Building, Rodwell Road, PO Box 11643, Suva, Fiji Islands, Phone: (679) 330 8700 Fax: (679) 330 8044

3. ATH notes the recent decline in share prices from \$0.76 per share at the beginning of the year to \$0.65 at the last trade. ATH believes that these trades do not reflect the underlying value of the shares but could be as a result of the sales of small parcels of shares due to individual investor's financial requirements. At this stage, apart from the recent half-year and third quarter earnings announcements, there are no material matters at hand that ATH views to be driving current prices. If and when ATH becomes aware of the information underlying the trading patterns, immediate disclosure will be appropriately made of the relevant information.

(End)

21 February 2012

Company Secretary

Director

About ATH:

The ATH Group of Companies comprises ATH, Telecom Fiji Limited, Vodafone Fiji Limited, Fiji Directories Limited, Internet Services Fiji Limited (trading as Connect), Transtel Limited, Xceed Pasifika Limited, ATH Technology Park Limited, ATH Call Centre Limited (trading as ATH In Touch), and Pacific Emerging Technologies Limited.

ATH is a public company listed on the South Pacific Stock Exchange and is Fiji's principal telecommunications holding company, through its investments and provision of direct services in a broad range of telecommunications and related services, throughout the Fiji market.

Contact:

Ivan Fong, General Manager/Company Secretary on 3308-700 or IvanF@ath.com.fj